

## A Premier Technology Solutions Provider Trusts Yooz as a Valuable Business Partner.

Kerr Consulting is a premiere technology solutions provider that for three decades has helped thousands of companies to focus more on their core business through automation, integration, and development.

With 3,000 clients in all industries, in all 50 states, and 23 countries, Kerr has demonstrated that it can truly provide value-add services to organizations small and large.



### Why Kerr Trusts Yooz with Its Reputation

Kerr started investigating AP automation solution providers when they had a client with a need. The firm was looking for an invoice and payment automation solution provider that could offer a seamless integration with Sage Intacct that could be proven. *"We needed them to be able to prove the integration,"* said Dan Krishman, Kerr's Sage Intacct Practice Manager. At the time, Yooz was the only solution provider that had advanced technological capabilities, such as smart data extraction and machine learning, all powered by AI.

The company also needed an AP automation solution provider that had the capabilities to service a wide range of organizations in terms of size and industry type. The Yooz platform can be customized to fit the business needs of small- to mid-sized companies in any type of industry, both public and private sector.

*"At the core of what we do, we are a Premier Sage partner, selling and supporting the entire line of Sage products,"* explains Dan Krishman, Sage Intacct Practice Manager.

*"With its seamless integration, Yooz feels like an extension of the Sage Intacct system, not a bolt-on product."*

# Kerr Consulting's Yoozer Experience

## Kerr's Clients and the Yooz Solution: Easy as 1, 2, 3.

1

Early on in the discovery process with a new client, Kerr finds out how many invoices the AP department processes.

2

If it is more than 100 per month and the processing workflow is manual—making it a primary pain point—Kerr recommends Yooz as the AP automation solution.

3

Yooz facilitates the seamless integration with the ERP, helps the users understand the full scope of benefits they are about to realize, and the full potential of the complete, automated, end-to-end invoice and payment processing workflow is unleashed.

### It's All About the Results

For Kerr, the **profitability from Yooz** often exceeds its other product offerings.

Kerr clients **benefit from a combined ROT** from the seamless integration of Yooz + Sage Intacct.

Yooz helps Kerr clients **customize as they scale** or as business needs change.

Yooz implementation team provides **ongoing consulting and support** before, during, and after implementation.

Yooz is **flexible and can easily modify** scope of work and system functionalities.

## Why did Kerr Consulting choose Yooz as a strategic business partner?



*"We have learned through many implementations, with high degrees of complexity, that they can be trusted with our reputation. Yooz has been a key partner of Kerr Consulting. Business benefits have been realized by both Kerr and their clients."*

**Dan Krishman**

Kerr Consulting, Sage Intacct Practice Manager